

Fourth Industrial Revolution powered by **MultiPlug**<sup>®</sup>.

### What we do

- Professional Services
- Providing (IoT) Software Solutions and Support
- Focused on, but not exclusively to, the Manufacturing community

We base our solutions on own product 'tool' :

.Net MultiPlug Fog Computing Platform

We consult on other Platforms, Tools to form Solutions



## Strategy

- Looking behind No Artificial Intelligence, Machine Learning or Blockchain
- Align to Skillbase Monitor the jobs boards 25+ Years of Digital Economy
- Keep Generic and Abstract
- Giving Ownership via the tool of technology
- Recreting Computing History
- Monitor Escalate Control





Creates Hardware

Already does Software

But doesn't want to do Software, or form Solutions - Support headache

Migrating from Legacy Software

Has emphasis on 'Voice of Customer' - Leads to poor Innovation culture

Also can be our Partner's customer





Not the business! - Is a tool.

Monitor - Escalate - Control

.Net Fog Computing Platform

Web-browser based User Interface

Visually program, in a If This Then That (IFTTT) style

Expand functionality via MultiPlug Extensions

Competitor: Node-RED by IBM, differs by underlying technology





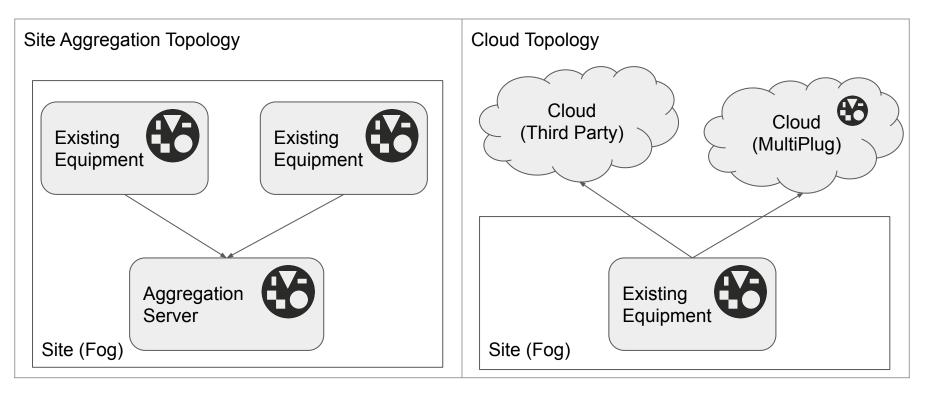


## **Solutions in Development**

Telematics	Manufacturing Equipment
<ul><li>Productise bespoke solution</li><li>MultiPlug in Evaluation</li></ul>	<ul><li>Remote Monitor</li><li>Customer Support tool</li></ul>
Communications Migration	Hardware I/O Supplier
<ul> <li>Soft/Hardware solution as PoC</li> <li>Many interested cold emails</li> </ul>	<ul><li>Makes hardware</li><li>No centralised software hub</li></ul>



# **Solutions Topology Examples**



### **Timeline**

2014 - Industry 4.0 term coined by German Government and Industry

2015 - OpenFog Consortium founded

2016 - Business co-founded, joined an Accelerator

2017 - Bootstrapping MultiPlug development and partner relationship forming

2018 - Smart Factory Expo

2019 - MultiPlug in Evaluation



Smart Factory Expo, Liverpool



## **The Future**

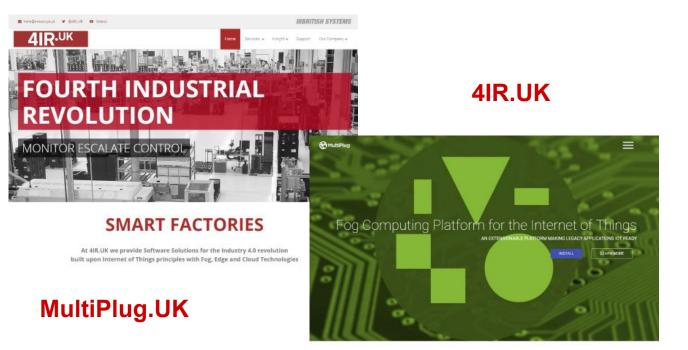
Fork in the road

- Validate Product
- Ready for Voice of Customer Pilot Projects
- Partnerships Bill Gates partnered with IBM, we are ready to do the similar
- Free Innovation Money Grants, Seed Funding, Accelerators
- Investment Funding with Roadmap maybe too early





## http://WWW.





Pitch Deck Presentation & Business Model Canvas https://www.4IR.UK/investors/